

# AUGUST

2010

<i>Mon</i>	<i>Tue</i>	<i>Wed</i>	<i>Thu</i>	<i>Fri</i>
<p>2 10-bus. Cards 5-phone calls 15-thank you notes 5- preview homes</p> <p>Set up your 8x8</p>	<p><i>LEAD GENERATE NOW!!!</i></p>	<p>4 COME INTO THE NEW BULLPEN TODAY AND LET'S LEAD GENERATE</p>	<p>5 10:00-11:00 LEADERSHIP DOC STAR TRAINING 2:00-3:00 LEADERSHIP DOC STAR TRAINING</p>	<p>6 <b>TODAY, RIGHT NOW!!!</b> <b>CALL YOUR SPHERE OF</b> <b>INFLUENCE</b></p>
<p>9 1:00-2:30</p> <p>Increase Production Thru Mindset!!!</p> <p>Gene Freidman</p>	<p>10 9:00-10:30</p> <p>ALC MEETING Bring any and all suggestions to your leadership</p>	<p>11 10:00-11:30 The Clyde and Jesse Show New Agent Orientation</p> <p>Great for all agents</p>	<p>12 10:00-11:30</p> <p>HOW TO WORK A LOW COST FARM</p> <p>Clyde</p>	<p>13 2:00-3:30 DO YOU HAVE A RETIREMENT? DO YOU NEED ADDITIONAL INCOME? "PROFIT SHARE TREE" Gene and Clyde</p>
<p>16 Join us in the bullpen for lead generation .</p>	<p>17 9:00-10:30 <b>TEAM MEETING</b> Winning Sales Habits With Steve Langlois</p>	<p>18 1:00-4:00 SHORT SALES AND EQUATOR ON STEROIDS <b>Teri Robinson</b> @Robb and Stuckeys Wine and cheese after class</p>	<p>19 after 5:00 <b>FAMOUS DAVES BBQ</b> Let's get together and relax</p>	<p>20 2:00-5:00 SHORT SALES PANEL OF EXPERTS Hosted by <b>RICK BRENKUS</b> Green Valley Office</p>
<p>23 9:00-10:30</p> <p><b>ATTENTION AGENTS!</b> DOC STAR PAPERLESS SYSTEM</p>	<p>24 10:00-11:30</p> <p><b>ATTENTION AGENTS!</b> DOC STAR <b>PAPERLESS SYSTEM</b></p>	<p>25 3:00-4:30</p> <p><b>ATTENTION AGENTS!</b> DOC STAR <b>PAPERLESS SYSTEM</b></p>	<p>26 10:30-1:30 <b>MASTER BUSSINESS</b> <b>PLANNING</b> At Robb and Stucky's  <b>TERI BRENKUS</b></p>	<p>27 1:00-2:30</p> <p><b>ATTENTION AGENTS!</b> <b>DOC STAR</b> PAPERLESS SYSTEM</p>
<p>30 10:00-11:30</p> <p>ATTENTION AGENTS DOC STAR PAPERLESS SYSTEM</p>	<p>31 4:00</p> <p>LETS GROW OUR TREES Wine and Cheese GENE FREIDMAN</p>			