



November 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1 TL's Birthday 	2 Down Payment Assistance Program w/Carole Laman 1-3 pm	3 You should be in BOLD!	4 Residential Purchase Agreement w/Broker Clyde 2-4 pm	5 Dialing for \$\$\$ Prospecting in the bull pen!! 10-11 am	6
7 Daylight Savings ends	8 ZIP FORMS TEMPLATES 9:00-10:00 AM w/Terri Robinson 1:00-2:00 PM	9 New Greensheets w/Heidi Fowle 11-12 am	10 You should be in BOLD!	 Veteran's Day Office Closed	12 DocStar 9 - 10 am Dialing for \$\$\$ Prospecting in the bull pen!! 10-11 am	13
14	15 Profit Sharing =Wealth Building w/Broker Clyde 2-3 pm	16 New Agent Orientation w/Staff & ALC 10a-12p Setting up your KW Website 1p-3p	17 You should be in BOLD!	18 Dialing for \$\$\$ Prospecting in the bull pen!! 10-11 am	19 DocStar 10-11am	20
21	22 DocStar 10-11am	23 TEAM MEETING 9 A - 10:30 A Holiday Auction & Thanksgiving Potluck ALC MTG 12-1:30 PM	24 Agency Simplified 9-12 pm Jeremy Daugherty 3 Agency CE Credits \$5 to KW Cares	 Office Closed Thanksgiving	26 Office Closed Family Day	27
28	29 Securing Buyer Commitment w/Brock M. 11-1 PM	30 Make Your Phone Ring w/Free Internet Marketing w/ Carole Laman 1-3 pm END OF MONTH OFFICE BONDING!!			A note from your Team Leader: These classes and meetings are for you...our KW agent. Please support your office and each other by attending as many as possible. You need to be at the top of your game!!!	